

FIG. 1

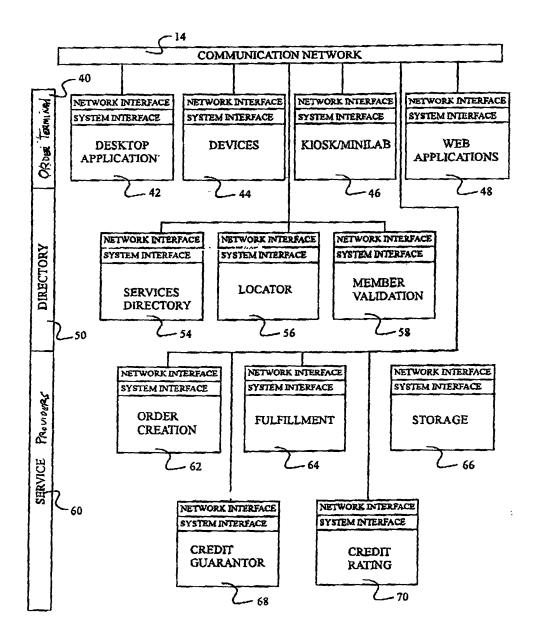


FIG. 2

Fig. 3

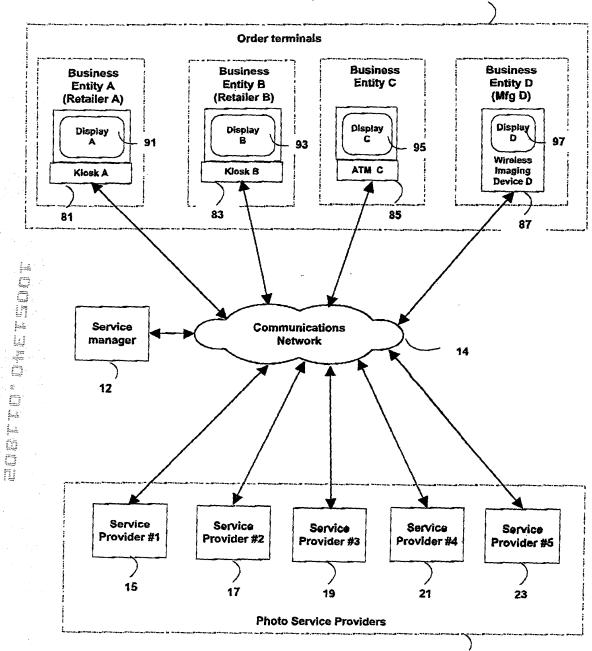
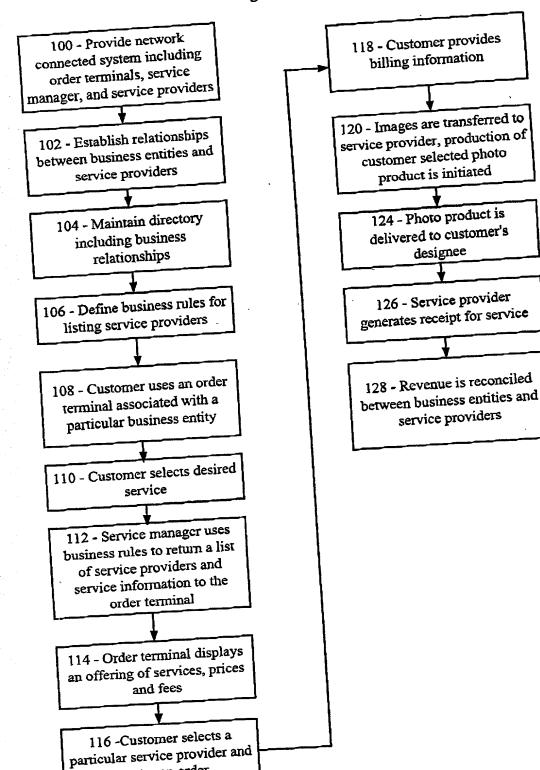


Figure 4



creates an order

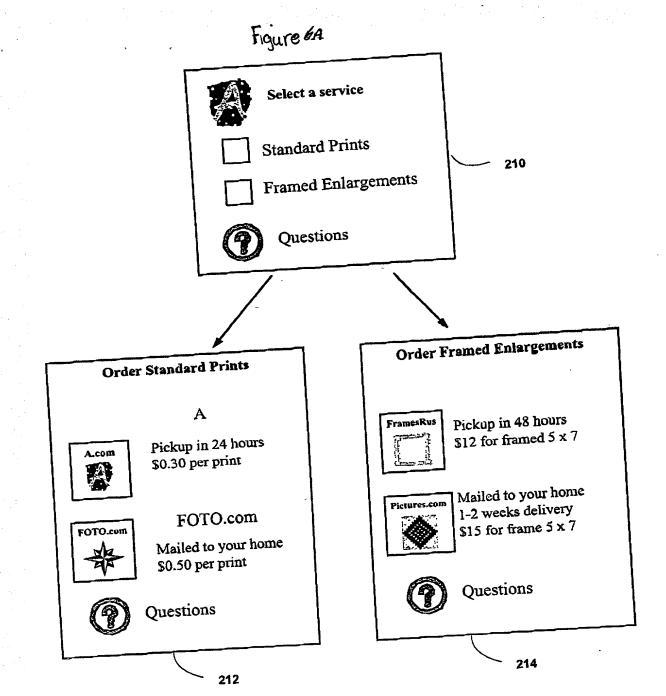
Business Relationships

			Т	=A	Entity B	Entity C	Entity D	
Provider	Name	Service	-	Entity A	12/10/2		F	
Provider			1	D	X	N		1
#1	RetailerA.com	Printing	П			N	X	1
	TorR com	Printing		X	<u> </u>	 		1
#2	RetailerB.com		L	 	l N	F	D	4
#3	FOTO.com	Printing	╀	N	+			4
#3		a wad arints	╁	F	N	T . N	N N	1
#4	FRAMES_R_US	Framed prints	†	 		1-N	+-N	٦
		Framed prints	1	N	<u> </u>	ــــــــــــــــــــــــــــــــــــــ		
#5	Pictures.com	1 1 1 1 1 1 1						

Relationships: D = domestic

F = Friendly

N = Neutral X = Hostile



Select your type of service Standard Prints 220 Framed Enlargements Order Standard Prints Order Framed Enlargements B printing Mailed to your home B.com Pictures.com 1-2 weeks delivery Pickup in 24 hours \$12 for frame 5 x 7 \$0.35 per print FOTO.com FOTO.com Mailed to your home FramesRus Mailed to your home 1-2 weeks delivery \$0.50 per print \$18 for framed 5 x 7

224

Select a service

- Standard Prints
- Framed Prints

230

Order Standard Prints

FOTO.com

Prints by mail



Mailed in 48 hours \$0.40 per print

In-store pick-up



\$0.40 per print Next day service



\$0.50 per print 2-day service

Order Framed Enlargements



Mailed to your home 1-2 weeks delivery \$15 for frame 5 x 7 + \$1 transfer fee



Mailed to your home 1-2 weeks delivery \$18 for frame 5 x 7 + \$1 transfer fee

234

Order Prints

Foto.com Prints by mail

Mailed in 48 hours

\$0.30 per print

Retailer A In-store pick-up \$0.40 per print 2-day service

Service

Provider #3

19

Photo Service Providers

60

Service

Provider #4

21

Service

Provider #5

23

mile thank the panel

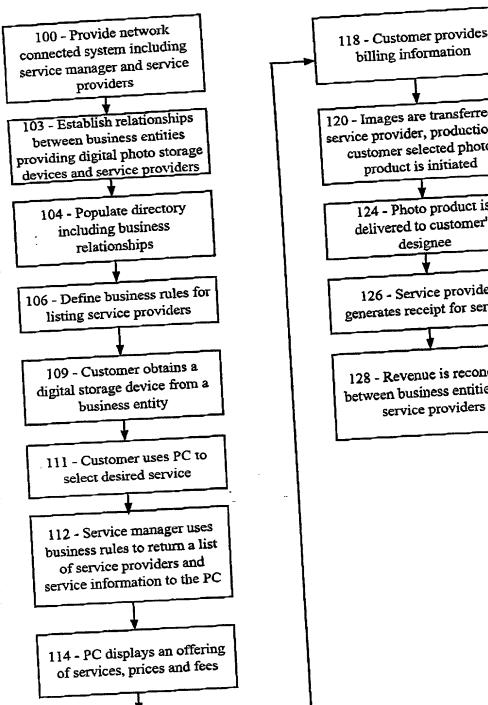
Service

Provider #1

15

Service

Provider #2



116 -Customer selects a particular service provider and creates an order

118 - Customer provides billing information 120 - Images are transferred to service provider, production of customer selected photo product is initiated 124 - Photo product is delivered to customer's designee 126 - Service provider generates receipt for service 128 - Revenue is reconciled between business entities and

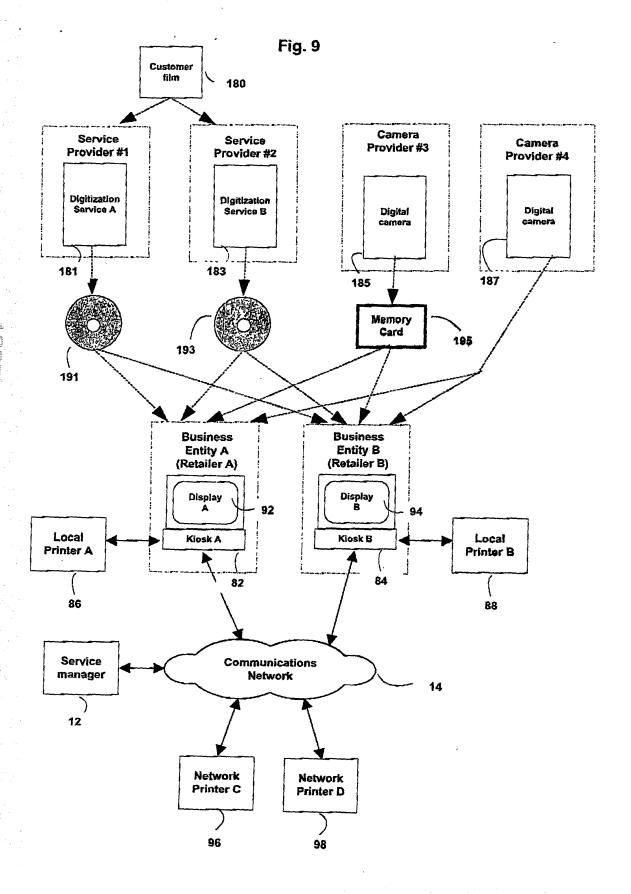
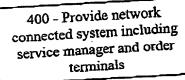


Figure 10



402 - Establish relationships between service providers providing digital photo storage devices and business entities associated with order terminal

404 - Populate directory including business relationships

406 - Customer obtains a digital storage device from a provider

408 - Customer uses order terminal associated with a business entity

410 - Service manager provides information concerning provider of digital storage device to the order terminal

412 - Order terminal displays an offering based on buiness relationship between the provider and the business entity

414 -Customer orders a digital photo product using the order terminal 420 - Images are transferred from digital photo storage device

422 - Digital photo product is produced using local or networked printer

> 424 - Photo product is delivered to customer's designee

426 - Service provider generates receipt for service

428 - Revenue is reconciled between business entities and service providers